

## **KAYA LIMITED**

## Media Release - Q2 FY16

## Kaya limited Q2 FY16 results Consolidated Revenue up by 6%

Kaya Limited posted consolidated Revenue from Operations of INR 88.7 crores for the quarter ended 30<sup>th</sup> September 2015, a growth of 6% over corresponding quarter ended 30<sup>th</sup> September 2014.

India business reported a Net Revenue growth of 3% and International business delivered overall growth of 9% respectively.

Kaya has added 4 clinics and 35 Kaya Skin Bar outlets across formats in India in Q2 FY16. Overall in India Kaya has 106 clinics & 64 Kaya Skin Bars outlets s and operates 19 clinics in Middle East.

Consolidated Profit after Tax for the quarter ended 30<sup>th</sup> September 2015 is INR 2.6 crores compared to INR 12.6 crores for the corresponding quarter ended 30<sup>th</sup> September 2014. The company is in a phase of investments to strengthen the differentiation in terms of consumer offerings through introduction of new medical technology, services and products, providing for an integrated IT system for a seamless customer experience, new openings of clinics & skin bars.

**Kaya Limited** is leading specialty skin care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skincare solutions through its range of Kaya Skin Clinics (106 in India and 19 in the Middle East) and product retail format called Kaya Skin Bar (64 in India).

**Kaya Skin Clinic**, chain of specialized skincare clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne-Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 50 skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

## For more information, visit www.kaya.in